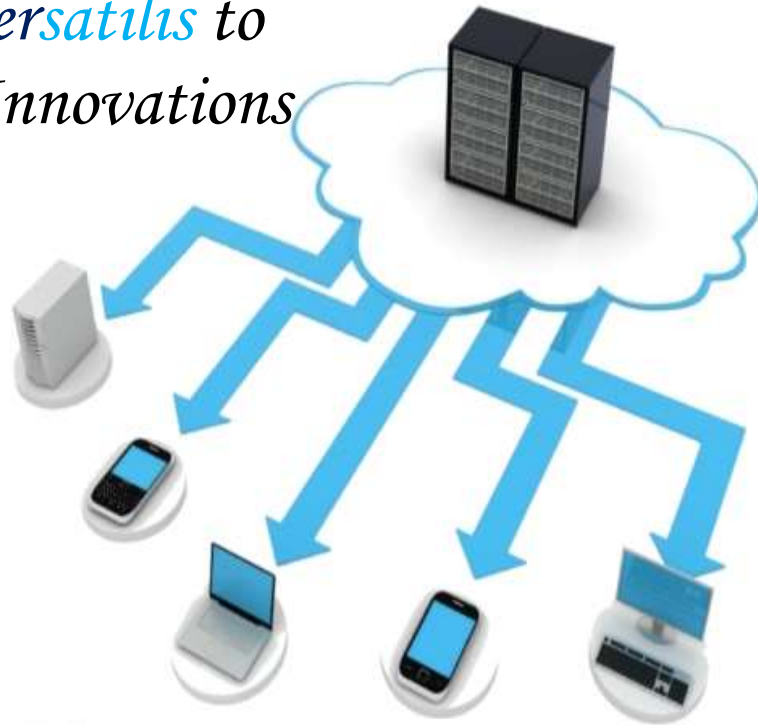


*Partner with Versatilis to  
Leverage SAP Innovations*



*Partner with Versatilis to leverage SAP Innovations*



*Here we go*

## *The Versatilis edge*

*Varied Versatilis's philosophy revolves around using the right expertise to deliver on time without compromising on quality thus achieving higher ROI*

*E ngineered*

*R espect for Customers*

*S ervice*

*A daptability*

*T rust*

*I nnovative*

*L onging relationship*

*I ntegrity*

*S incerity*

## *Our Growth Story*



*Versatilis's exponential growth is etched with success stories around the globe and across verticals. Over the years, we have established ourselves as a pure play SAP services company; so that we can help our clients realize business value from SAP investments by offering focused technical expertise, deep domain knowledge and superior service.*

*In today's dynamic market, businesses need to keep costs down, operating structures lean and processes light. At Versatilis, we constantly attune ourselves to such changing business and technological scenarios. Hence, we are constantly trying to have invest in a Cloud First strategy and aligned ourselves to the latest SAP offerings – S4 HANA, Hybris C4C, Success Factors and Ariba.*

*It is our constant endeavor to improve and excel every day, thereby keeping us at the top of our game. We credit our exponential success to this very reason.*

### *The Versatilis Edge*

#### *Committed to Excellence*

*At the very heart of Versatilis's philosophy, is the core value of excellence, which is embedded in all systems and processes across the organization.*

#### *Customer Centric Services*

*We believe in delivering THE BEST for our customers and go that 'Extra Mile' in offering the best solutions to see a smile on the customer's face at the end of the day.*

#### *Growth with Responsibility*

*Versatilis constantly endeavors to sustain growth on a platform of social responsibility and moral values.*

#### *Transformational Innovation*

*Versatilis's innovative solutions are driven by a unique blend of meaningful technological solutions and strategic thinking, which enable business transformation.*

#### *Predictable Delivery*

*Versatilis's philosophy revolves around using the right expertise to deliver on time without compromising on quality thus achieving higher ROI*

## *Our SAP Services*

### *Versatilis Facts*

**250+**

man years of SAP consulting experience

**50+**

SAP Consultants

**10+**

Successful SAP Projects

**10+**

Global Customers

**3+**

Global Locations

**5+**

Industry Verticals

**5+**

years of SAP Support



*Today's business is all about adapting to the changing needs of the environment. The four major challenges faced in the modern business era are increasing technological complexity, rapid business change, high cost of maintaining IT infrastructure and the pressure of regulatory demands. These issues erode profitability, flexibility and competitiveness. Deep rooted process knowledge combined with high quality SAP expertise, gives Versatilis an unmatched advantage to be your partner for all kinds of business landscape.*

## *Versatilis* SAP® Services

### *Application Maintenance services*

*Versatilis offers AMS as a service to support, optimize and enhance the SAP landscape of your organization. This helps you to gear your business towards streamlined processes resulting in reduced cost of ownership, better competitive advantage and freed up customer time and resources to focus on core business operations.*

*Continuous business improvement in the philosophy behind our AMS offerings which means that while maintaining your SAP application we also look at areas where you would be benefitted with innovative and improved business processes. Our support models can be customized to your business specific needs.*

*Our Application Management Services provide a flexible, tailored solution that supports Global Operations with 24/7 coverage across various time zones, reducing costs.....and the load on your IT Team.*

*Versatilis Application Management Services (AMS) do more than just support your round-the-clock operation with functional and technical expertise. We can also help you drive continuous service improvements and process automation. Our AMS team will work with you to optimize your business and operations, helping you drive a transformation toward self-healing issue resolution, as well as other vital support enhancements.*

*Your organization can benefit from our innovative process automation, reporting features and dashboards, and self-service knowledge base of tools and accelerators. The result is greater agility to manage people, processes and technologies... helping you realize the full potential of your IT portfolio.*

## *The Versatilis AMS advantage*

*Our Application Management Services provide a flexible, tailored solution that supports global operations with 24/7 coverage across various time zones, giving you distinct benefits.*

- *Flexibility*

- *Ability to scale the support team to reflect the needs of the customer or technology*
- *Flexible staffing model – both in skills and location*

- *Invested Partner*

- *Consistent and joint reviews of customer satisfaction and staffing fit*
- *Collaborative efforts to understand, evaluate, and incorporate new and emerging technologies applicable to business needs*

- *Operational Excellence*

- *Quick and efficient integration of fixes, changes, and new application and systems*
- *Leverage testing expertise – quality and regression testing using security and performance tools and technologies to efficiently install, adopt, and optimize new software functionality or changes*
- *Metrics / SLA-based approach*
- *Training and education for technical functional and management*
- *Quality professional documentation (diagrams, processes)*

- *Performance Optimization*

*We also help you optimize your SAP business application performance with:*

- *Predictable spend*
- *Flexible global delivery – right shoring coupled with flexible engagement models and tight talent*
- *Faster innovation without business disruption*
- *100 percent ITIL compliant deliveries*
- *Robust support, governance and transition methodology*

## *S/4HANA*

*Empowering business users with insights to act in the moment and going beyond automation to provide predictive suggestions, S4 HANA is integrated not only among your departments, but with the world.*

## *C4C*

*Poised to change the face of customer interactions for businesses across the globe. With solutions such as Hybris Commerce Suite, SAP Cloud for Service, SAP Cloud for Sales and Hybris Marketing Platform it's transforming how both B2C and B2B businesses engage their customers.*

## *SUCCESS FACTORS*

*The cloud based Human Capital Management (HCM) solutions integrates on-boarding, social business and collaboration tools, a learning management system (LMS), performance management, recruiting software, talent management and HR analytics to deliver business strategy alignment, team execution and maximize people performance.*

## *ARIBA*

*SAP Ariba is the marketplace for modern business, creating simple, intelligent exchanges between millions of buyers and sellers.*

## *Our Success Stories*

*Implemented SAP ECC 6.0 for one of the leading metal engineering products manufacturing company in North India.*

## *The Key Challenge*

*The client was running a standalone legacy system to carry out its administrative tasks, but there was a lack of efficient integration between its departments. This hampered employee productivity and created bottlenecks within the business processes. The client required a concrete solution which would seamlessly integrate the business processes with the Finance department and enhance financial and operational efficiency.*

## *The Versatilis Difference*

*Redefined Efficiency  
Integrated Information System  
Enhanced Reporting Capabilities  
More Responsive Customer Service  
Improved Security*

## *The Key Challenges*

*Implementation of SAP ERP – Modules include Product Planning, Material Management, Finance & Controlling, Sales & Distribution, Human Resource and Business Objects.*

## *The Versatilis Difference*

*Streamlined Supply chain processes  
Cost optimization due to integrated processes  
Optimized warehouse space availability  
Improved workforce management  
Reduced maverick spending  
ASAP methodology to aid rapid improvement & better solutions*

## *They Trust Us*

### *The Versatilis Difference*

*Improved Data Quality and Real Time Reporting  
Reduced cost due to integrated processes  
Efficient inventory control  
Improved resource utilization  
Better operational control  
Better security, reliability and availability*

## *The Key Challenges*

*The Client was aggressive in acquiring new clients and wanted to scale its operations to serve its clients better. However, its internal business functions were operating in separate silos, leading to myriad bottlenecks affecting day-to-day business operations.*

## *The Versatilis Difference*

*90% of the processes were standardized and streamlined*

*Better and improved inventory management*

*Considerable reduction in operations cost*

*Optimized supply chain for raw material procurement*

*Accurate and on-time data for better decision making*

## *Solution Proposed*

*Implementation, hosting and management of SAP ERP solution spanning wide range of modules in their infrastructure.*

## *The Versatilis Difference*

*Standardization and Seamless Integration between functions*

*Data Integrity and Reliability*

*Improved Quality, Efficiency and Control*

*Simplified SAP landscape with consolidated application and infrastructure management*

*Best in class service levels and service assurance*

*Ease of governance and Simplified Billing*

## *The Key Challenges*

*The Client has multiple production units across KSA. Its processes were cumbersome and had no sophisticated systems to co-ordinate and monitor the operations of its ten plants.*

## *The Versatilis Difference*

*Fastest implementation with a go-live time of 4 weeks*

*HCM integration with Bio-metric device*

*Customized mobile apps for business managers*

*40+ intuitive dashboards for effective decision making*



## Partners



## About Versatilis

*Versatilis Technologies, rated at CMMI level 3, is a global consulting firm focused at designing, developing, and deploying the finest ideas and SAP expertise to empower companies in achieving new heights of excellence in today's challenging business landscape.*

*Our combined thrust drawn from the business vision of our leadership team and assimilated SAP capability propels us to partner with our clients in identifying and architecting their business agenda. Being a trusted advisor to clients, we believe in fostering long-term working relationships by exceeding customer expectations.*

*Driven by the steadfast pursuit of excellence, Versatilis Technologies exude professionalism and proficiency in all areas of function. Every day we are inspired to impact businesses with original and imaginative approaches and help cultivate tomorrow's breakthroughs.*

## Our Global Offices

### USA

*Versatilis Solutions*

*297, Winding Hill Dr,*

*Hackettstown, NJ – 08740*

*Ph: +1-732-331-5969*

### INDIA

*Versatilis Solutions*

*Plot – 82, Vasavi Housing Society,*

*Pragathinagar, Hyderabad - 500090*

*Ph: +1-879-085-0696*

